

## **APPENDIX: ANTITRUST GUIDANCE STATEMENT**

Finnish Business Councils are associations of and for Finnish companies and companies with strong ties to Finland. The councils as non-profit organizations do not engage in direct business activities but support the business activities of their members in other ways. The main mission of the councils is to provide a networking and knowledge exchange platform for their members in regards to business in China.

It is important to recognize that these activities are subject to certain legal limits imposed by antitrust laws. One central concern of these laws is with combinations or agreements in restraint of trade whereby competition is reduced by design.

This includes but is not limited to:

- Agreements to reduce prices
- Standardize discounts
- Division of territorial markets
- Division of customers
- Agreements on production volumes
- Promotion of group boycotts
- Tender manipulation

Consequently, in the course of all council activities, discussions among members involving pricing, sale terms, territories, production or other aspects of competition, must be avoided. In the event any member ever feels that the course of council activities or statements or actions in council meetings or events is headed into such an area, members should raise the issue immediately so that further discussion of such matters can be suspended pending receipt of advice satisfactory to the members that the topics addressed do not give rise to antitrust problems.

Finnish Business Council Beijing